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Heikes == Huntsville == Trees.

BULLETIN NO. 4

SURPLUS STOCK

—FROM—

The Huntsville Wholesale Nurseries

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo., Rochester, N.Y.,
and Philadelphia, Pa.,

—AT—

ONE DAY'S NOTICE

WE have for the past thirty-three years offered in assorted lots in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis, Rochester and Philadelphia for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment

Address

Huntsville Wholesale Nurseries,

Huntsville, Ala.

Huntsville, Ala., April 2, 1913.

Heikes--Huntsville--Trees.

Address HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to Huntsville Wholesale Nurseries, Huntsville, Ala. We have arranged with the Cold Storage Houses in St. Louis, Rochester and Philadelphia where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the price of boxes and freight from Huntsville to St. Louis, Rochester and Philadelphia. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequently during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

KIEFFER PEARS---Two Years, Grafted on Branched French Pear Seedlings, 7-12mm.

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
8 Boxes, each containing 250 Kieffer.....	<i>Fable</i>	\$25 00
17 Boxes, each containing 200 Kieffer.....	<i>Face</i>	20 00

KIEFFER PEARS. One Year. Grafted on Branched French Pear Seedlings, 7-12mm

One Year, 5 to 6 feet

11 Boxes, each containing 500 Kieffer.....	<i>Facing</i>	\$35 00
1 Box containing 250 Kieffer.....	<i>Fact</i>	17 50
4 to 5 feet		
4 Boxes, each containing 500 Kieffer.....	<i>Facton</i>	30 00
3 to 4 feet		
1 Box containing 500 Kieffer.....	<i>Factor</i>	20 00
1 Box containing 400 Kieffer.....	<i>Factor y</i>	16 00

APPLE GRAFTS. Two Years. Grafted on Branched French Apple Seedlings, 7-12 mm.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
11 Boxes, each containing 300 assorted.....	<i>Faculty</i>	\$30 00
10 Ark. Black	10 Gravenstein	30 Hackworth
80 Newtown Pippin	10 Ortley	80 Rome Beauty
20 Spitzenburg	10 Shockley	50 Gano

PEACH TREES. One Year and June Buds. On Peach.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
15 Boxes, each containing 250 Elberta, 1 year.....	<i>Fad</i>	\$18 75
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
5 Boxes, each containing 350 Elberta, 1 year.....	<i>Falter</i>	26 25
9-16 to $\frac{5}{8}$, 4 to 6 feet		
1 Box containing 350 assorted.....	<i>Faddle</i>	21 00
80 Carman J. B.	120 Elberta J. B.	150 Hiley J. B.
$\frac{1}{2}$ to 9-16, 4 to 5 feet		
1 Box containing 505 assorted.....	<i>Fade</i>	25 25
80 Beers Smock J. B.	10 Goldfinch J. B.	395 Hiley J. B.
20 Salway J. B.		

BOX LOTS IN COLD STORAGE IN ST. LOUIS==Continued

PEACH TREES. One Year and June Buds. On Peach--Continued.

	CIPHER	PRICE PER BOX
7-16 to $\frac{1}{2}$, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet		
2 Boxes, each containing 750 Elberta, 1 year.....	<i>Fame</i>	\$33 75
2 Boxes, each containing 150 Hiley 1 year, 850 Elberta 1 year.....	<i>Family</i>	45 00
1 Box containing 900 assorted 1 year.....	<i>Famish</i>	43 20
100 Belle of Ga. 200 Elberta 100 Fox Seedling		
100 Hiley 100 Henrietta 100 Mt. Rose		
100 O. M. Cling 100 Sneed 60 Stephens Rareripec		
1 Box containing 1000 assorted 1 year.....	<i>Fan</i>	45 00
100 Belle of Ga. 100 Fox Seedling 200 Hiley		
100 Mt. Rose 100 Sneed 400 Elberta		
1 Box containing 1000 assorted 1 year.....	<i>Fancy</i>	45 00
200 Belle of Ga. 200 Globe 200 Hiley		
400 Elberta		

7-16 to $\frac{1}{2}$, $3\frac{1}{2}$ to $4\frac{1}{2}$ feet

1 Box containing 724 assorted.....	<i>Fag</i>	\$32 58
80 Waddell 1 yr. 50 Stephens Rareripec 1 yr. 10 Alexander 1 yr.		
70 Apex 1 yr. 70 Beers Smock 1 yr. 40 Champion 1 yr.		
60 Elberta 1 yr. 80 Fox Seedling 1 yr. 10 Globe 1 yr.		
30 Hiley 1 yr. 15 Henrietta 1 yr. 9 Krummel's 1 yr.		
35 Mt. Rose 1 yr. 5 Munson's Free 1 yr. 10 October 1 yr.		
50 Old M. Free 1 yr. 40 Old M. Cling 1 yr. 50 Rex 1 yr.		
10 Sneed 1 yr.		
3 Boxes, each containing 500 assorted.....	<i>Fagot</i>	22 50
50 Beers Smock J. B. 100 Goldfinch J. B. 350 Hiley J. B.		
1 Box containing 370 assorted.....	<i>Fall</i>	16 65
10 Beers Smock J. B. 235 Goldfinch J. B. 45 Heath Cling J. B.		
80 Hiley J. B.		
1 Box containing 380 Hiley J. B.....	<i>Fain</i>	17 10

Box Lots in Cold Storage in Rochester, N. Y.

No Charge for Drayage

KIEFFER PEARS. Two Years. Grafted on Branched French Pear Seedlings 7-12mm

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
3 Boxes, each containing 250 Kieffer.....	<i>Pace</i>	\$25 00
12 Boxes, each containing 200 Kieffer.....	<i>Pacific</i>	20 00
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
4 Boxes, each containing 400 Kieffer.....	<i>Parish</i>	32 00
9-16 to $\frac{5}{8}$, 4 to 6 feet		
1 Box containing 200 Kieffer.....	<i>Pack</i>	12 00
1 Box containing 300 Kieffer.....	<i>Package</i>	18 00

BOX LOTS IN COLD STORAGE IN ROCHESTER, N. Y. =Cont'd

PEACH TREES. One Year. On Peach.

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
10 Boxes, each containing 250 Elberta.....	Packet	\$18 75
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
10 Boxes, each containing 400 Elberta.....	Pad	20 00
9-16 to $\frac{5}{8}$, 4 to 6 feet		
8 Boxes, each containing 450 assorted.....	Pad lle	27 00
8 Belle of Ga. 10 Bilyeaus Late 100 Elberta		
6 Fox Seedling 80 Hiley 10 Octobel		
10 O. M. Free 20 Salway 10 Stump		
10 Waddell		
1 Box containing 450 assorted.....	Padlock	27 00
8 Belle of Ga. 10 Bilyeaus Late 100 Elberta		
60 Fox Seedling 50 Hiley 10 Octobel		
10 O. M. Free 20 Salway 10 Stump		
10 Waddell		
1 Box containing 450 assorted.....	Pagon	27 00
10 Bilyeaus Late 10 Octobel 10 O. M. Free		
10 Stump 10 Waddell 8 Belle of Ga.		
240 Elberta 60 Fox Seedling 20 Salway		
1 Box containing 450 assorted.....	Page	27 54
50 Apex 30 Beers Smock 60 Henrietta		
9 Krummels Late 10 Mamie Ross 60 Mt. Rose		
25 O. M. Cling 90 Rex 40 Triumph		
50 Wonderful 15 Crawford's Early 10 Fox Seedling		
10 Stump		
1 Box containing 410 assorted.....	Paid	26 40
100 Belle of Ga. 20 Octobel 40 O. M. Free		
40 Salway 50 Stump 80 Sneed		
80 Waddell		
2 Boxes, each containing 400 assorted.....	Pail	24 00
50 Fox Seedling 350 Elberta		
$\frac{1}{2}$ to 9-16, 4 to 5 feet		
1 Box containing 450 assorted.....	Pain	22 50
150 Belle of Ga. 50 Fox Seedling 250 Hiley		
1 Box containing 430 assorted.....	Pair	21 50
15 Belle of Ga. 10 Fox Seedling 65 Globe		
60 Hiley 90 Henrietta 30 Mt. Rose		
60 O. M. Free 50 Salway 30 Stump		
20 Sneed		

Box Lots in Cold Storage in Philadelphia, Pa.

No Charge for Drayage

PEACH TREES. One Year. On Peach.

	CIPHER	PRICE PER BOX
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
10 Boxes, each containing 280 assorted.....	Omen	\$21 00
100 Elberta 10 Wonderful 10 Beers Smock		
10 Triumph 10 Belle of Ga. 10 Bilyeaus Late		
20 Crawford's Early 20 Fox Seedling 10 Goldfinch		
20 Hiley 10 O. M. Free 10 Salway		
10 Stump 10 Sneed 10 Stephen's Rareripec		
10 Waddell		
1 Box containing 293 assorted.....	Object	21 98
70 Apex 5 F. St. John 40 Heath Cling		
50 Henrietta 20 Krummels 10 Mamie Ross		
58 Mt. Rose 40 Rex		

This Bulletin shows everything we now have left for sale this Spring, both in cellars here and in Box Lots now in Cold Storage in St. Louis, Rochester and Philadelphia. You will note by Leaflet enclosed that we still have a nice assortment of Apples and Peaches for sale from here. If you contemplate transplanting any Peaches this Spring we would suggest that you order without delay, when we will let you know promptly just what we will be able to do for you.

Unsolicited Testimonials.

MISSOURI, April 25, 1912—"Your trees were satisfactory. Enclosed find N. Y. Draft."

ILLINOIS, April 8, 1912—"Apples came to hand this morning. They are nice one-year stock. We thank you very much for prompt shipment."

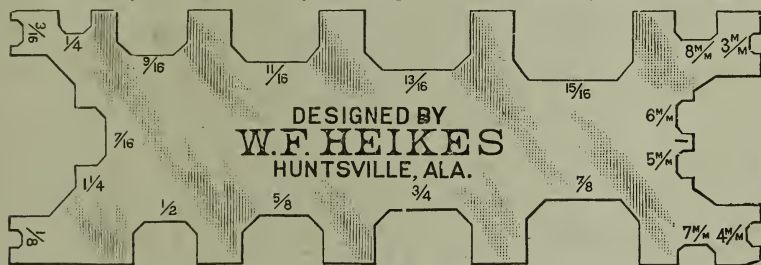
MISSISSIPPI, March, 1912—"We thank you very much for the prompt attention you have given our orders this winter, and assure you that we will always buy our stock from you when in need of roses."

COLORADO, April 1, 1912—"The stuff was received in first-class condition and the Kieffer checked 90 trees over, all of which is for your good and my amusement."

ILLINOIS, March, 1912—"The six boxes of roses came in yesterday in fine shape and we have them unpacked and in our storage cellars. We thank you for promptness in handling the order and for the fine grade of stock that you gave us."

NURSEYRYMEN'S CALIPER— $\frac{2}{3}$ SIZE.

This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to



HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala.

Alabama State Board of Horticulture.

OFFICIAL CERTIFICATE.

No. 4

TO WHOM IT MAY CONCERN:

This is to Certify, That in accordance with an Act of the Legislature approved March 5, 1903, the nurseries of the Huntsville Wholesale Nurseries, at Huntsville and Gladstone, Ala., were examined July 20, 22 and 23, 1912, and that the stock in said nurseries was found apparently free from the San Jose scale and all other insects and diseases of a seriously injurious nature. These nurseries are properly equipped for fumigation. This certificate is to cover only stock grown in the above-named nurseries and becomes invalid after July 15, 1913.

Auburn, Ala., July 31, 1912.



Form 1 1912-13

P. F. Williams State Horticulturist

Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

Peach Trees	Rancor		Ransom		Rather		Rattle		Recite.		Reside.		Resource		Render	
	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr
Peach Stock	5 to 8 ft. 3/4 & up	\$85	5 to 6 ft. 3/4 to 3/4	\$85	4 to 6 ft. 3/4 to 3/4	\$75	4 to 5 ft. 1/2 to 9-16	\$65	3 1/2 to 4 1/2 ft. 7-16 to 1/2	\$50	3 to 4 feet 3/4 to 7-16	\$45	2 to 3 ft.	\$35	1 to 2 ft.	\$25
Alexander	...	5	...	...	...	...	...	...	...	...	...	110	...	30	...	...
Apex	...	60	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Beers Snook	...	10	...	110	...	...	...	...	...	...	...	...	...	...	...	...
Belle of Ga	...	700	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Bilyens Late	...	180	...	110	...	...	...	...	...	...	...	...	...	...	...	...
Carman	...	1140	...	...	...	...	...	...	...	...	...	350	...	2030	...	...
Crawford's Late	...	435	...	...	...	...	...	...	...	...	...	300	...	1115	...	...
Champion	1425	...	...
Crawford's Early	...	340	...	25	...	...	...	...	...	...	...	600	...	1440	...	...
Elberta	...	7890	...	5200	...	...	...	...	...	...	...	...	...	9540	...	...
Fox Seedling	...	530	...	500	...	...	...	...	...	...	...	1260	...	1930	...	...
F. St. John	80	...	490	...	...
Globe	350	...	600	...	...
Goldfinch
(Ea. Elberta)
Heath Cling	680	...	...
Hiley (Ea. Belle)	...	670	...	355	...	...	...	...	...	...	...	...	...	...	...	...
Henrietta	...	30	...	...	...	...	...	...	...	...	...	80	...	220	...	...
Krummel's Late	...	230	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Lemon Cling	10	...	40	...	...
Mamie Ross
Mayflower	...	330	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mountain Rose	...	150	...	...	...	...	...	...	...	...	...	1000	...	975	...	...
Munson Free	100	...	...
Munson Cling	...	5	...	...	...	...	...	...	...	...	...	190	...	120	...	...
Octobell	...	80	...	...	...	...	...	...	...	...	...	95	...	220	...	...
Old M. Free	20	...	...	...	...	...	...	...	100	...	850	...	...
Old M. Cling	120	...	...
Rex (Ea. Elberta)	...	70	...	...	...	...	...	...	...	...	...	260	...	...	...	...
Reeve's Favorite	50	...	...	...	...	...	...	...	...	...	...	...	...
Salway	...	300	...	10	...	...	...	...	...	...	...	...	...	285	...	...
Stamp	80	...	...	...	...	...	...	...	40	...	960	...	...
Sneed	...	110	...	140	...	...	...	...	...	...	...	30	...	20	...	...
Stephens Raricape	...	80	...	140	...	...	...	...	...	...	...	255	...	510	...	...
Triumph	...	40	...	85	...	...	...	...	...	...	...	...	...	220	...	...
Waddell	...	70	...	...	...	...	...	...	...	...	...	...	...	180	...	...
Wonderful	...	300	...	270	...	...	...	...	...	...	...	...	...	80	...	...

PEACH TREES—June Buds.

Peach Trees	Jangle.		Jathur		Jacket		Jargon		Jasper		Jealous		Jersey		Jester	
	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr	On	Pr
June Buds	4 to 5 ft. 3/4 to 3/4	\$75	3 1/2 to 4 1/2 ft. 3/4 to 3/4	\$65	3 to 4 ft. 7-16 to 1/2	\$50	3 to 4 ft. 7-16 to 1/2	\$45	2 to 3 feet 18 to 24 in	\$35	18 to 24 in	\$30	12 to 18 in	\$25	6 to 12 in	\$10
Belle of Ga	12700	...	...
Beers Snook
Carman	2030	...	...	...	3290	...	...	8900	...	...
Elberta	44500	...	...	41950	...	...
Goldfinch
(Ea. Elberta)
Heath Cling
Hiley (Ea. Belle)	3360	...	...	5600	...	920	...	500	...	...
Salway

APPLE GRAFTS. Two Years. Grafted on No. 1 Branched French Apple Seedlings, 7-12 mm.

	Provision		Proviso		Provoke		Prawl		Proxy		Prude	
	3/4 & up	Per M	3/4 to 3/4	Per M	3/4 to 3/4	Per M	1/2 to 9-16	Per M	1-16 to 1/2	Per M	3 to 4 feet	Per M
Gravenstein	...	50	...	...	...	...	...	...	...	...	...	...
Gano	...	310	...	2080	...	1110	...	450	...	120	...	...
Hackworth	...	30	...	90	...	20	...	30	...	...	...	...
Jonathan	...	10	...	...	...	5	...	...	...	...	...	...
Newtown Pippin	...	230	...	370	...	310	...	210	...	70	...	...
Ortley	...	110	...	220	...	110	...	60	...	80	...	...
Rome Beauty	...	80	...	240	...	40	...	...	...	...	50	...
Spitzenburg	...	80	...	80	...	100	...	50	...	20	...	...
Shockley	35	...	...	...	...	...	...	...	...
Winesap	5	...	...	...	...	...	...	...	...
Yates	...	55	...	10	...	...	...	...	...	...	...	...

APPLE GRAFTS---One Year Transplants.

Cut back to the ground and but one shoot allowed to grow. Handsome trees.

	Pet		Pure		Prile		Pate		Peel	
	5 to 6 feet	Per M	4 to 5 feet	Per M	3 to 4 feet	Per M	2 to 3 feet	Per M	1 to 2 feet	Per M
Ark. Black	30	...	120	...	60	...	5	...
Gano	...	40	...	60	...	65	...	10	...	...
Grimes Golden	25	...	15	...	...	...	...
Ortley	...	70	...	100	...	40	...	5	...	...
Rome Beauty	...	50	...	200	...	400	...	120	...	...
Spitzenburg	...	600	...	1020	...	730	...	100	...	...
Wagener	85	...	40	...	10	...	...
Winesap	...	60	...	275	...	350	...	120	...	...
Winter Banana	...	5	...	...	...	...	...	2	...	2
Yel. Newtown Pippin	...	1000	...	2455	...	2100	...	560	...	20

APPLE GRAFTS---One Year Cut Back, 2 Year Roots.

	Putty		Puzzle		Pigmy		Pyre		Python	
	5 to 6 feet	Per M	4 to 5 feet	Per M	3 to 4 feet	Per M	2 to 3 feet	Per M	1 to 2 feet	Per M
Ark. Black	...	17	...	50	...	80	...	30	...	...
Gano	...	120	...	100	...	50	...	15	...	...
Grimes Golden	580	...	800
Hackworth	...	30	...	70	...	20	...	10	...	...
Newtown Pippin	...	590	...	230	...	120	...	40	...	...
Ortley	...	20	...	15	...	10	...	...	...	...
Rome Beauty	...	260	...	400	...	150	...	50	...	...
Red June	10	...	15	...	15	...	...
Spitzenburg	...	540	...	230	...	40	...	20	...	...
Shockley	...	7	...	...	...	...	...	...	...	...
Winter Banana	...	200	...	70	...	40	...	40	...	...
Wagener	40	...	85	...	90	...	...

Special prices will be quoted upon request on the Apples and Peaches which we have in our cellars here in lots of five hundred (500) or more.

Huntsville, Ala., April 2, 1913.

Offerings for Fall of 1913 and Spring of 1914.

WE will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Apples, one and two year old, for sale for the Fall of 1913 and Spring of 1914.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer Pears, one and two years, one year and June Budded Peaches, H. P. and Moss Roses, Apples, one and two years.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Many of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

HUNTSVILLE WHOLESALE NURSERIES,
Huntsville, Ala.